

#### THE ECO BOAT WASH

Baudoin Ocean Wash Systems Ltd. presents a NEW ingenious cleaning system for marinas.

The Eco Boat Wash is a must for every marina owner who wants to offer service while embracing environmentally friendly and ecological solutions!

As the owner of a marina, you are always looking for the best service for your berth holders or guests. Rightly so, because we grew up in the Netherlands with water and we feel comfortable on and around the water, as a second nature. The Eco Boat Wash, the cleaning system for the boats in your marina, fits entirely in that spirit.

With this system you can wash without using harmful cleaning agents and you can choose to use tap water or river water (no brackish or salt water). A perfect addition to your marina's blue flag and green pennant.

You can read how this is possible and how the system works on this flyer. Streak-free and extremely easy to clean a vessel again, who wouldn't want that? You as a marina owner can now make the difference in terms of convenience and service! The Eco Boat Wash makes, what was once plodding and difficult, now the easiest job. The ingenious cleaning system removes all minerals and lime from the (tap) water. As a result the boat dries flawlessly after washing with this pure water. This cleaning system has been successfully used in the Superyacht industry for over 10 years and is now also available for marinas.

The Eco Boat Wash is placed on a jetty, where boat owners can easily moor to wash their boat. The Eco Boat Wash is equipped with an extendable washing handle with sponge and has a contactless payment terminal, to pay easily pay with debit card, credit card or your own prepaid EcoWash key.

From only 10.00 euros per wash, the vessel is shiny clean again. This can be different dependant of the local tap water prices.

The washing of the boats in your marina by the boat owners and passers-by therefore no longer costs you money, but will generate money for you!

If you want to find out everything about this NEW cleaning system, take a quick look at the back of this flyer. For more information about purchase, lease costs and revenues, please contact us.



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# **TECHNICAL SPECIFICATIONS**

Internal Eco Boat Wash:

- Aluminum powder coated cabinet LxWxH 70x50x145cm (height excl. GSM antenna)
- Self-retracting stainless steel hose reel with 28 meters of flexible 8x13 mm hose
- Integrated membrane and pre-filter
- Main pump water unit and additional pre-pressure pump for constant pressure
- Fully automatic computer controlled
- Heating element for heating cabinet below 7° Celsius outside temperature
- Mains water connection 1/2" with Gardena nipple
- 230V with 16Ah circuit breaker, connection via blue Euro plug
- Power consumption unit 1450 Watt, 230 Volt, 50 Hz.

#### **INSTALLING AND MAINTENANCE**

One-off:

Installation by Baudoin service team (price is included in purchase price) Annually:

The Eco Boat Wash unit will be installed before April 1 and collected again at the end of October. The annual maintenance is carried out in the winter months in the workshop when the unit is in storage at Baudoin (free of charge from 750 washes).

## WATER USE

Consumption of tap water per hour: 550 liters / 110 liters per wash Yield of pure water per hour: 350 - 400 liters / 70 - 80 liters per wash

#### COSTS

- One-time purchase costs Eco Boat Wash through purchase or lease
- SIM card subscription for payment terminal € 5.00/month (all year round)
- Payment terminal costs € 5.00/month (all year round)
- License fee € 40.00/month (only for the months that the unit is on the jetty; April to October)
- Bank/credit card transaction costs per wash (on request)
- Water and power consumption per wash approx. € 0.20 (variable per provider)

External Eco Boat Wash:

- Lightweight carbon telescopic washing handle of 3x 116 cm mounted in holder
- Sponge brush head with 2 water nozzles with exchangeable sponge by velcro

sure water

POWERED BY BAUDOIN.COM

- Hose stopper on the hose
- Contactless Payter payment terminal
- Timer countdown LCD display
- 3G modem with special GSM antenna

### **PREFERRED LOCATIONS AT THE HARBOUR**

- Registration jetty
- Service jetty
- On a jetty near a gas station

## INSTALLATION REQUIREMENTS

- Tap water supply ½" with Gardena quick coupling (minimum 2-4 bar)
  Power supply 230V, 16Ah (contra Euro plug)
- Sufficient and solid floor space (minimum 60x40 cm) for installation of the Eco Boat Wash unit. Preferably close to the jetty edge, where, can moor the boats without any problems to wash the boat.

## PROFITS

 $\textcircled{\mbox{\sc thm only}}$  10.00 per refueling incl. VAT for 12 minutes of pure water This is  $\textcircled{\sc thm only}$  8.26 ex. VAT.

60% per refueling is paid to the marina =  $\bigcirc$  4.96 ex. VAT

40% per refueling is paid to Baudoin.

Extra income for the marina by selling teak cleaning pads, teak cleaner and sponges